

Building Contractors Association of Otero County

BCAOC



406 Fairgrounds Road • www.bcaoc.com
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**See Page 4
For Information
on This Month's
Cover Home!**

**OUR NEXT
MEMBERSHIP
LUNCHEON MEETING
WILL BE ON
TUESDAY, MAY 17TH
AT 11:30 AT
19TH HOLE
RESTAURANT...
COME JOIN US!**

Quote of the Month
"When a team outgrows individual
performance and learns team confidence,
excellence becomes a reality."

Joe Paterno

A Message from the Chief Executive Officer



Tami Sauerman

Hello BCAOC members,

WANTED! NEW MEMBERS!

We are currently in the early stages of organizing a membership drive. I am looking for anyone who would like to assist on the membership drive. We are considering the viability of different venues, ideas, etc.

Belonging to an association such as ours is beneficial for many reasons. We know from experience that as a group, we can affect more change and stand up for our common interest and make a difference when times call for it. We stay on top of issues and legislation that impact the industry and in conjunction with the New Mexico Home Builders Association and the National Association of Home Builders we have a powerful presence and voice in Washington.

The credibility of belonging to respected associations and the confidence it gives the public are also important aspects of membership, as are the connections made with our trade partners. Builders Trust insurance which is available only to members, is an excellent partnership our Builders benefit from. The relationships forged with our Associate members are ones that are revisited in daily life whether they are our banker, realtor, Title Company, material supplier, plumber or any one of the many companies represented.

The various discounts available through NAHB are icing on the cake and if you've never taken advantage of them, you would be pleasantly surprised how much you can save on from flowers to car rental upgrades, hotel stays and computers, to just mention a few.

Think about someone you know that could benefit from membership and invite them to join. There are packets in the BCAOC office on Fairgrounds Road to give a prospective member that have information on becoming a member and the benefits and discounts included. I would be happy to talk with anyone considering joining.

While membership numbers in associations across the country have been hit by economic circumstances in recent times, I believe our Association is filled with knowledgeable, talented, and caring professionals who are aware of the importance of retaining our strength, and that achieving that is only possible through group effort.

So call, email, fax, strap a note to a pigeon and send it my way. Let me know you'll help us grow our number so we can continue to help us help ourselves!

Most Sincerely,
Tami Sauerman
Executive Officer, BCAOC

BCAOC 2011

Board Members and Officers

Executive Board of Directors:

President – Jessica Beach • President Elect – Dan Hughes
Associate VP – Rick McCracken • Secretary/Treasurer – Lee Ann Bain
Past President – Josh Rardin • Life Member – Mike Drunzer
Executive Officer – Tami Sauerman

Builder Members

Jim French, Gerald Matherly, Tommy Messer, Harris Blankenship,
Mark Bolin, Allen Gorby, Randy Rabon, Doug Nelson

Associate Members:

Jeri Melton, Phil Stevens, Beth Crabbe-Smith
Rudy Chanez, Mike Espiritu, Miles Ledgerwood

The Building Contractors Association of Otero County is a nonprofit voluntary trade association affiliated with the New Mexico Home Builders Association and the National Association of Home Builders. The association seeks to represent and serve the diversified needs of its members who consist of large, small volume and custom home builders, developers, and remodelers, as well as industry-related suppliers, subcontractors, & professionals.

As the voice of the housing industry in Otero County, the association's primary mission is to represent those involved in and served by the building industry in our region, and all those in pursuit of the American Dream.

This will be accomplished by spearheading a combined effort of all industry-related groups in addressing the quality of life in the community.

The Building Contractors Association of Otero County will work to achieve the following goals:

- ◆ Educate our membership, our industry and the public;
- ◆ Actively participate in legislative & regulatory affairs;
- ◆ Provide the forums that encourage quality construction and innovative products.

We responsibly serve our community by being the positive influence on the building industry.

A Message from the President



Jessica Beach

Hello,

I would like to thank all of our members for your continued support. We are planning a membership drive soon. If you know of anybody interested in being a member please let me or Tami know so we can get them on board. We have our annual golf tournament coming up as well. We look forward to your participation... it should be a good time!

Please give me a call or email if you need anything or have any questions.

Sincerely,

Jessica Beach, BCAOC President, 2011

jessicabeach730@hotmail.com • 575-491-2024

A HARD FALL IN THE DESERT

Hard-hit cactus states struggle to find a construction pulse

By Debra Wood

An old saying about those who soar the highest fall the hardest holds true about construction activity in the southwestern United States—with the former boom states of Arizona and Nevada rebounding more slowly than the steadier New Mexico and west Texas.

“Overall, the region was one of the hardest hit with the recession and loss of construction jobs,” says Rick Bach, senior vice president of Turner Construction Co. for the Southwest region, based in San Diego, which has projects under way at Phoenix Sky Harbor International Airport and the Las Vegas Convention Center. Turner is a member of multiple AGC chapters.

Bach expects it may be 18 to 24 months before the region sees a steady construction market.

Ken Simonson, chief economist for AGC of America, agrees. “There had been such frenzied building in Arizona and Nevada, there’s going to be a longer recovery than the nation as a whole,” he says.

Bo Calbert, president of McCarthy Building Cos., Southwest division, Tempe, Ariz., sounds a tad more optimistic. “We’re picking up a pulse, but a small pulse,” he says.

Arizona

Calbert considers K-12 “a bright spot,” even though

school construction is not well funded. He says McCarthy, a member of multiple AGC chapters, should have a record year in K-12 work in Arizona and New Mexico. The company also is working on a \$98-million hotel expansion at Casino Del Sol for the Pascua Yaqui Tribe in Tucson, scheduled for completion this fall, and two projects with Navajo Nation.

J. Doug Pruitt, chairman and CEO of Sundt Construction in Tempe and past president of AGC of America, also is optimistic. “Arizona has started to bottom out,” he says. “We are starting to see absorption of existing office and warehouse, albeit slowly. There are signs of growth.” Sundt is working on the \$108-million Interdisciplinary Science and Technology Building No. 4 at Arizona State University in Tempe and the \$130-million Health Sciences Education Building at the Phoenix Biomedical Campus of the University of Arizona.

Glenn Hamer, CEO of the Arizona Chamber of Commerce and Industry in Phoenix, agrees that “there’s a general sense things are improving at a slow rate.” However, he says the state has lost 335,000 jobs, a third of them in construction.

Mark Minter, executive director of the Arizona Builders’ Alliance in Phoenix, estimates that metropolitan Phoenix has 28 million sq ft of vacant office space and 20 million sq ft of vacant industrial space, which will take four to six years

Continued on page 4

to absorb if the economy returns.

"For the foreseeable future, you will be able to buy an existing building for less than you can build anything, so there will not be the kind of building activity we have seen in the past," Minter adds.

On the bright side, Intel announced \$6 billion in upgrades over the next several years to its fabrication facilities in Arizona and Oregon.

Nevada

Steve Holloway, executive vice president of AGC Las Vegas, also reports overbuilding in the commercial and industrial segments of his market, indicating it will be three years before the area needs more warehouses, offices or shopping centers. He says many of his members have gone out of business, and some out-of-state companies have left the market.

"The ones that remain are bidding on public-works projects and going out of state looking for work," says Holloway, adding that local economists do not expect signs of recovery in Ne-

vada until 2012.

Work continues on Las Vegas McCarran International Airport's \$2.3-billion construction program. In 2008 Perini Corp. (now Los Angeles-based Tutor Perini Corp.), contracted to build the \$1.2-billion Terminal 3, scheduled to open in 2012.

And the Southern Nevada Water Authority is building the approximately \$817-million Lake Mead Intake No. 3 Connector Tunnel to preserve existing capacity of the water supply if lake levels continue to decline.

McCarthy has three water projects in Nevada, including a recent award of \$49 million for an upgrade to the Clark County Water Reclamation District's advanced wastewater treatment plant.

The \$510-million One Nevada Transmission Line, a joint venture of NV Energy and Great Basin Transmission, broke ground in October. Construction of the \$550-million second phase of the Southwest Intertie Project, being developed by Great Basin, is expected to begin early this year.

New Mexico

New Mexico has fared better than other places in the Southwest, says Mike Gibson, executive director of AGC's Associated Contractors of New Mexico.

"It's a smaller roller-coaster ride versus a quicker drop-off," Gibson says. "The commercial side has suffered a lot in the last 18 to 24 months, but on the transportation side we've been fortunate over the last several years to have a steady stream of work. But we're seeing that wind down." He says some federal dollars are being spent in the state, but municipal and state spending is scarce. The Navajo Nation received \$31 million in American Recovery and Reinvestment Act funds to widen U.S. 491.

School construction has continued, thanks to the passage of a \$617-million bond referendum in the Albuquerque Public School District.

"If it wasn't for that, the building sector would still be in significant

Continued on page 5

SOUTHWEST SEASONALLY ADJUSTED STATE CONSTRUCTION EMPLOYMENT

STATE	OCT. 2010	OCT. 2009	12-MONTH PERCENT CHANGE	TOTAL JOB LOSS/GAIN
ARIZONA	117,700	116,200	1.3	1,500
NEVADA	60,000	74,500	-19.5	-14,500
Las Vegas	46,400	58,600	-21	-12,200
NEW MEXICO	44,400	45,400	-2.2	-1,000
WEST TEXAS including Amarillo, El Paso, Lubbock, Midland, Odessa, Wichita Falls	57,400	55,200	4	2,200

SOURCE: AGC OF AMERICA



Photo: Courtesy of Spaceport America
New Mexico's Spaceport America will launch private rockets.

trouble," Gibson says. "Spaceport America also has provided good work for commercial builders, with hangars and runways and administration buildings." The \$120-million Spaceport America is designed as a commercial spaceport in Truth or Consequences, N.M. It is scheduled for completion in March.

Beverlee J. McClure, president and CEO of the Association of Commerce and Industry in Albuquerque, says the state is overbuilt and some developers have loans they cannot refinance. Businesses are counting on public projects to stay afloat.

In May, Sandia National Laboratories awarded 10 local firms contracts for an estimated \$156 million in projects to be completed during the next six years.

West Texas

Cassie Hughes, executive director, West Texas Chapter of AGC, anticipates 2011 will be a tight year. Some municipal and school work funded by bonds continues, as do health-care projects, including the \$58.5-million expansion at Hendrick Medical Center in Abilene. A few small private jobs have started in the last six months.

"That's encouraging, but there's not enough to go around," Hughes said. "It looks like a lean 10 to 12 months for west Texas. My members are not going bankrupt, but they are being conservative."

Larry Trejo, executive director of the AGC El Paso Chapter, says his region is starting to see a slowdown as major projects at Fort Bliss and the University of Texas El Paso wrap up. "We think 2011 will be the year some members will fall off the face of the earth and end their business," Trejo says. "The only thing saving us has been all of the government work. The private side has dried up."

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On The Cover ~

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Bert Beach*

Situated on a corner lot with RV and boat parking and a two car garage, this 1671 sq ft home has 3 bedrooms and 2.25 baths. The rooms are nicely sized with a large master bedroom. A quiet neighborhood and great mountain views add to the features of this new home. Custom tile work inside and rock outside enhance the beauty of this new construction home.

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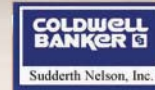
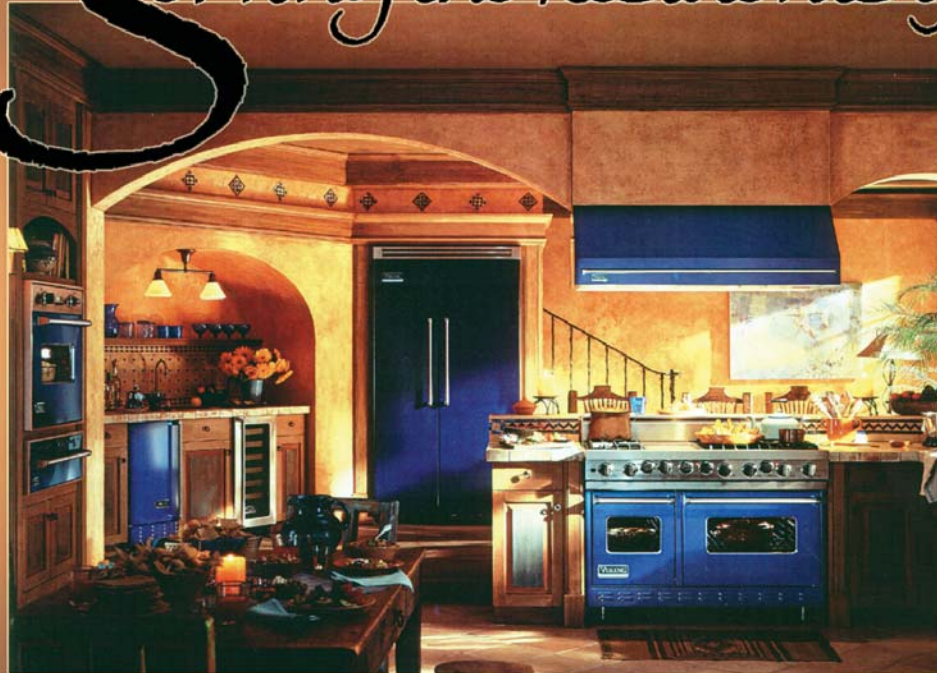


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2011 Legislative Update – Bills of Interest

NMHBA achieved its #1 priority this session – prohibiting mandatory residential sprinklers in the statewide code. The Session ended with some very important issues being left on the table. No action was completed on Tax Lighting or Homeowners' Associations, and only one small portion of the bills introduced to increase building inspection efficiency passed. Below is the listing of bills of the most interest to NMHBA members this Session. You are encouraged to check the actual language of any bill of particular interest to you and your business via the internet link noted at the end of this report.

Fire Codes, Fire Marshal, Fire Sprinklers

We PROMOTED [SB201](#) & [HB167](#) *Fire Prevention Ordinances & Code Changes (Munoz / Doyle)* – These bills had their content stripped back to just prohibit the state from enacting a building code or rule which would mandate residential fire sprinklers, however NMHBA still considers this a major victory. **SB201 & HB167 both PASSED the Senate and the House, and have gone to the governor for final disposition.**

Building Departments

We PROMOTED [SB262](#) *Construction Commission Inspector Authority (B. Sanchez)* – This bill would remove CID's current authority to limit municipal inspectors to just one "locality". Municipal inspectors believe this bill would enable them to form Joint Powers Agreements across municipal boundaries to share resources without having to get CID's approval first. Unfortunately this bill was all that remained of a larger package of ideas for code compliance efficiency and effectiveness promoted by NMHBA during this session. **PASSED and has gone to the governor for final disposition.**

Workers' Compensation

We NOW OPPOSE [SB274](#) *Qualification of Workers' Comp Judges (Lopez)* – Builder's Trust was instrumental in creating this bill to change the WC judge selection and retention/review process to more closely mirror the process used for district court judges. According to the proponents, amendments to SB274 made at the last moment created a process worse than the current practice of the Work Comp Director simply appointing judges. We will be urging Governor Martinez to veto this bill. **PASSED and has gone to the governor for final disposition.**

Climate Change / Sustainable Building Tax Credit

We SUPPORTED [HB166](#) *Review Certain Tax Credits (Sandoval)* – Beginning in 2014 and at six-year intervals, will require a report on the sustainable building tax credit so it could be reviewed to see if a need remains for the credit, and if the credit is cost-effective. Hopefully this will sustain the life of the program. **PASSED and has gone to the governor for final disposition.**

Public Works Bidding

We monitored [SB617](#) *Public Works Contractor Registration (Martinez)* – This bill will require anyone bidding on a Public Works project over \$60,000 to be registered with the state. Registration would need to be renewed every 2 years, at a cost of \$400 instead of the current process of \$200 each year. **PASSED and has gone to the governor for final disposition.**



Mortgages/RECs/Foreclosures

We SUPPORTED [SJM14](#) *Qualified Homebuyers to Obtain Financing (Boitano/Baldonado)* – This Joint Memorial encourages federal mortgage lending regulators to reassess and amend their credit policies so that more homeowners can refinance their current home loans and more qualified homebuyers can obtain mortgage financing. This bill flew through the Senate & House. The topic will be studied by an Interim Committee, and possibly result in bills for 2012 Session. NMHBA will participate in these hearings, hoping to find answers to the lending crisis.

Tax Lightning

These bills, like many others in past years, attempted in various ways to fix the problems that resulted from the 2001 Constitutional Amendment which limited property tax increases for existing owners to 3% annually. SB108 was the only bill moving this Session, and was amended to include some of the best ideas. [SB108](#) *Extend Annual Property Valuation Increases (Eichenberg)* – Would have retroactively extended the cap on property tax increases to all owner-occupied residential properties back to 2001 regardless of any sales in the interim. It also would have applied a ratio for each neighborhood or county to the market value price of new construction (instead of the sales price), possibly resulting in lower property taxes for those who purchased newly-constructed homes. We are disappointed this bill died when it ran out of time for the House and Senate to concur on an “emergency clause” added by a House Committee. Failure to act on this subject is a major problem because there are lawsuits in Dona Ana and Bernalillo County that have determined the current system of property tax valuation is unconstitutional. This problem has the potential to cause chaos for our property tax system.

Condominium Laws

We monitored [SB8](#) *Condo Declaration Compliance With Local Laws (Wirth)* and [SB183](#) *Condominium Board Member Requirements (McSorley)* – These bills were both designed to require condo boards operate in a more organized and transparent fashion. SB 8 amends the Condominium Act to require confirmation from the local zoning official that a condominium declaration complies with local zoning and subdivision laws. SB183 was repeatedly amended. The original bill increased the degree of care required by appointed condo board members, decreased the amount of time a developer may control a condo association, required notice of open meetings, provided for disclosure of records, allowed audits, provided for alternative dispute resolution and attorneys fees. The bill also required earlier disclosure of condominium information to purchasers. The Senate Judiciary Committee amendment enacts a new section on attorney fees and costs; the House Judiciary Committee amendment removes provisions for alternative dispute resolution. **BOTH PASSED and have gone to the governor for final disposition.** A similar bill for homeowner associations failed to pass this session.

Miscellaneous

We monitored [HB 59](#) *Unemployment Contribution Temporary Schedule (Stewart)* – This bill is controversial because while it would raise taxes for employers now, proponents note that if the Unemployment Fund becomes insolvent in the future, the provisions in existing law contain a mandatory replenishment that would require even higher amounts to be paid in the near future. Usually “temporary” taxes find a way of becoming permanent. Governor Martinez has stated her opinion that the bill should be vetoed, but major business groups are urging passage. **PASSED and has gone to the governor for final disposition.**

We monitored [HB64](#) *Construction Contract Litigation Location (Larrañaga)* – This bill will require that all litigation and alternative dispute resolution of all public and private construction contracts for work in New Mexico to



be conducted in New Mexico. This means national builders cannot include in their contracts language that would allow disputes to be litigated under laws of another state. **PASSED and has gone to the governor for final disposition.**

We monitored [SB280](#) *Elevator Safety Act (P. Griego)* –Proponents of this idea claimed the public is in danger from lack of regulation on elevator contractors, although they were unable to cite examples of such problems in NM. The bill creates another CID bureau-type administrative group with five employees. With another budget cut coming, this would likely drain CID resources and attention from existing programs as CID takes on the additional tasks mandated in this bill. The bill requires CID write rules for new licensing of elevator contractors and maintenance workers, set up registration and certification of all elevators and home stair lifts in the state, and adopt standards (codes) all building owners would have to comply with. Exact fees are not included in the bill, but will be set by Rule later. New fees will be levied for the new license classification, annual operator’s permit, and inspection certification. Fines will be created for unlicensed activity and for working with an expired license. Residential construction would not have to pay for annual certification, but would have to pay for annual inspections. All building owners would have to bring their elevators/lifts up to current codes within 30 days after an inspection notes violations. It is estimated 80% of all elevators in the state are in the City of Albuquerque, where the building department already handles elevators in a much less invasive manner. The Senate tied on the vote for this bill, which was broken by the Lt. Governor voting in favor of the bill. **PASSED and has gone to the governor for final disposition.**

We monitored [HB393](#) *Hoisting Operator Licensure Requirements (R. Martinez)* – The Statute for Hoisting Operators would simply state those who are found in violation of the regulations (now extended to the employer in addition to the operator) will be subject to administrative (instead of criminal) penalties up to \$5,000. Added requirements for examinations prior to obtaining a license, but allows for employers’ in-house training programs as an alternative. Increases 2-year license fees from \$75 to \$200 and reinstatement fees from \$5/month for each month renewal is late to a flat \$1,000 fee. **PASSED and has gone to the governor for final disposition.**

We monitored [HB500](#) *Excavation Notices & Utility Pipelines (King)* – This bill amends New Mexico Excavation Law, to add a definition for “master meter system and operators” and to clarify that the definition of “underground utility line” does not include master meter systems and operators. The bill would exempt master meter operators and homeowners that have private underground facilities from having to be a member of a One Call notification system. **PASSED and has gone to the governor for final disposition.**

We monitored [HB 653](#) *Remedies For Real Property False Documents (Gonzales)* –This bill allows any party “adversely affected” by the filing of a title document containing a false claim to go to court to have the document declared void and seek damages. Assuming this applies to liens, it means contractors who have knowingly filed liens when they were unsure they had the right could see their lien rights voided and then be liable for financial damages to the property owner. We are trying to get a legal “read” on this bill ASAP. **PASSED and has gone to the governor for final disposition.**

The actual text of any bill may be found online at <http://www.nmlegis.gov/lcs/default.aspx>. Click on “Legislation”, then “Bill Finder” on left side, enter the bill number, and scroll down to the file. Call Melanie for bill numbers.



IF YOU MISSED OUR GENERAL MEMBERSHIP MEETING...

President Jessica Beach of Jessica Beach Construction called the meeting to order at 11:59 a.m. with 24 members in attendance. Jessica led us in the Pledge of Allegiance and Bill French of French Brothers Construction, Inc. offered the prayer.

Jessica relayed information that efforts to hold a membership drive was in the works for the Association. She stated volunteers are needed and asked members to contact Tami for more information.

The speaker for this meeting was Donald Yee, Otero County Assessor accompanied by Gonzalo Estrada, Chief Advisor and a 27 year veteran of the Assessor's Office. Donald brought a very informational powerpoint presentation replete with charts and graphs on the subject of Tax Lightning, an issue currently being discussed in the legislative session.

This bill, like many others before it, attempts in various ways to fix the problems that resulted from the 2001 Constitutional Amendment that limited property tax increases for existing owners to 3%. The only bill moving has been amended to include some of the best ideas

from the other bills. SB108 Extend Annual Property Valuation Increases (Eichenberg) – Retroactively extends the cap on property tax increases to all owner-occupied residential properties back to 2001 regardless of any sales in the interim.

Yee feels it is unconstitutional and stated that cases have already been filed against it and were decided in favor of the taxpayer. He also informed members that 5500 properties locally would be affected and rolled back to 2004 levels and 3% added to compensate and bring everyone to the same level. We will see a 3% increase in property values every year until we are at current market values. Vacant land and commercial property are not subject to this until a structure is put on it.

There was some discussion with a question and answer session following.

The winner of the 50/50 drawing was Lee Ann Bain of Bank'34!

Jessica adjourned the meeting at 12:20 p.m.

Backyard Safety

As summer approaches, homeowners need to take the time to check their outdoor areas for potential safety hazards. While most people know that pools are a safety hazard for kids, there are lot more things to watch out for in your backyard, like barbecues and grills, lawn equipment and toys. Find out whether local building codes require childproof fences and gates around pools and plan accordingly.

Zero to low cost simple steps can help to keep your family and friends safe in the future:

- Practice constant, adult supervision around any body of water, including pools and spas.
- If you're considering a swimming pool purchase, contact your local Building Department first to determine exactly what permits are needed and what requirements you must follow.
- In-ground and above-ground pools, including inflatable pools holding more than 24 inches of water, must be surrounded by a fence or other barrier at least four feet high. Any gates in the fence must be self-closing and self-latching.
- Designate the grilling area a "No Play Zone" and keep kids and pets well away until grill equipment is completely cool.
- Check propane cylinder hoses for leaks before use. (Source: USFA)
- Do not move hot grills.
- Never add charcoal starter fluid when coals or kindling have already been ignited, and never use any flammable or combustible liquid other than charcoal starter fluid to get the fire going. (Source: USFA)
- Dispose of charcoal properly, keeping ash containers outside and away from combustible construction.
- Place the grill away from siding, deck railings and out from under eaves and overhanging branches.
- Don't leave toys, tools and equipment in the yard.
- Reserve a spot on a wall or fence near the pool for life-saving devices.
- Keep steps, sidewalks and patios in good repair.
- A common safety hazard occurs when porches are nailed to buildings rather than being attached with the proper anchors or bolts. Nails are a poor method for attaching porches to buildings because they work their way loose over time.
- Check all swings, slides, playhouses and other structures for sharp objects, rusty metal pieces, breaks or weakened support pieces.
- Learn cardiopulmonary resuscitation (CPR).

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Real Estate Update ~ February, 2011
Karen Krupovage, Owner/Qualifying Broker Affinity Real Estate LLC

Statistics for February, 2011

SOLD – Residential.....	30
SOLD – Commercial.....	1
SOLD – Land.....	7
Active – Residential.....	676
Active – Commercial.....	65
Active – Land.....	745
Under Contract – Residential.....	73
Under Contract – Commercial.....	2
Under Contract – Land.....	10



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MONTHLY COMPARISON	Properties SOLD	Total Value
February, 2011	40 Units	\$5,212,275
February, 2010	62 Units	\$9,609,609

(based on information from the Otero County Assoc of REALTORS®, Inc. Multiple Listing Service)

Membership Renewals

Associates:

- ◆ **B & B CARPET**
Winfred McRee
- ◆ **NEW MEXICO DRYWALL**
Rick Sauerman
- ◆ **COMPASS BANK**
Brandy Murphy
- ◆ **ALAMOGORDO WINNELSON COMPANY**
Glenn Schlehuser
- ◆ **OTERO PLUMBING, HEATING & COOLING**
Anthony Garcia
- ◆ **BASIN AIR, INC.**
Danny Carter

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Builders:

- ◆ **VAN CLEAVE CONSTRUCTION**
Robert Van Cleave
- ◆ **SEDONA DEVELOPMENT**
Gary Lane
- ◆ **STEVE WHITESIDE CONSTRUCTION**
Steve Whiteside
- ◆ **TOOL BOX, LLC**
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General Membership Luncheon

May Meeting

Our Next Membership Luncheon Meeting
will be on Tuesday, May 17th
at 11:30 AM at
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MENU:

Choice of Entrees, Iced Tea, Water, and Gratuity

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When making contact, the companies below request that callers identify themselves as members of the National Association of Home Builders.

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Go [Here](#) to enroll online.

Go [here](#) to make a reservation, check rates or special offers, or call 1-800-654-2200.

MEMBER SPOTLIGHT - BUILDER DESERT CANYON CONSTRUCTION BCAOC MEMBER - 7 YEARS

Bobby Malett was born in Alamogordo and has been here his whole life. Construction has always been his line of work in one capacity or another and for 14 years he worked for Doug Nelson. In 2004 he started his own business and has been going strong ever since.

Malett finds gratification from seeing neighborhoods go up and new homeowners enjoying the houses they build. "When you start you walk on to an empty lot, and when you're finished there's an entire house. It's an achievement."

Without reservation, Bobby lists his two sons, ages 14 and 16, of what he is most proud. His depth of affection for them is unequivocal.

The current issues with the economy and government are echoed again with yet another of our members as the source of current industry problems. However, despite its impact this business stays busy and continues to survive.

Desert Canyon Construction specializes in residential framing, "We build over code" says Malett, "When we're done, we don't have to come back." Bobby's company has done work in virtually every subdivision including Palo Duro, Bella Vista, Cottonwood Heights, Quail Hollow, Hermoso Del Sol and North Park to name a few.

FAST FIVE

1. **What was your first job?**
I was a sacker at Big 8 grocery store.
2. **What was your worst job?**
Being a sacker at Big 8 grocery store.
3. **What is your favorite vacation spot?**
T or C – Elephant Butte.
4. **What is your favorite quote?**
"In this world nothing can be said to be certain, except death and taxes."- Benjamin Franklin
5. **What is one thing you know for sure?**
"We'll still be around in the future."

MEMBER SPOTLIGHT - ASSOCIATE EXECUTIVE ACCOUNTING BCAOC MEMBER - 1 YEAR

Cheryl Matherly has been doing bookkeeping since high school and has owned and operated her own business for almost seven years.

Born in Portales, New Mexico, Matherly has been in the area over fifty years. She is very close to and proud of her family. Her husband Gerald, also a BCAOC member, is a local builder.

It isn't just number crunching to Cheryl, "What I do makes sense to me. A lot of bookkeepers just go through the motions, never really understanding why or what they are doing." She truly gains satisfaction through helping her clients.

The trickledown effect is pervasive in all industries and we all see it here as it affects our builder and associate members. "If my client's businesses are struggling through these challenging times, then my industry struggles as well" she says.

One of Cheryl's goals for this year is relocating her office. "I personally know a builder so I would really like to have him build something for me!"

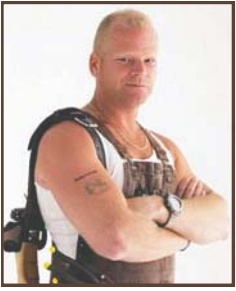
FAST FIVE

1. **What was your first job?**
Sales clerk at Grant City (now known as Kmart).
2. **What was your worst job?**
In High School I did ironing to make extra money. I still dislike ironing to this day.
3. **What is your favorite vacation spot?**
Currently Florida, because that's where my daughter and her family live.
4. **What is your favorite quote?**
"Pick your battles."- Jo Richards (my late Mother-in-Law, who was a wise and wonderful woman).
5. **What is one thing you know for sure?**
"Life is short so forgive quickly, believe slowly, love truly, laugh uncontrollably, never regret anything that makes you happy and have a wonderful journey."

April 2011

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
				1 Happy April Fools Day	2	3
4	5	6	7	8	9	10
11	12 City Commission Meeting	13	14	15 	16	17
18	19	20	21	22 Good Friday 23 Earth Day 	23	24 Easter 
25	26 City Commission Meeting	27 	28	29	30	

MIKE HOLMES, THE HOST OF "HOLMES ON HOMES™" AND "HOLMES INSPECTION" ON HGTV, WILL BE THE KEYNOTE SPEAKER AT THE OPENING SESSION OF THE NATIONAL GREEN BUILDING CONFERENCE AND EXPO IN SALT LAKE CITY, UTAH



Holmes' keynote address will take place 9:00 a.m. on Monday, May 2, at the Salt Palace Convention Center.

As the host of the popular HGTV programs that bear his name, Mike Holmes advises home owners around the world on how to manage renovations, home repairs and maintenance.

A contractor who knows the importance of resourcefulness and craftsmanship, his experience in new-home construction and sustainable building has garnered him a growing fan base.

The conference kicks off on May 1 with a Green Building and Technology Tour in Salt Lake City and nearby communities. Conference attendees who take the tour will see the latest green building techniques in homes and in commu-

nity development.

Another highlight of the conference is the Green Building Awards dinner on May 2. Sponsored by Bosch Appliances, Mohawk Industries and SolarCity, the awards program will be held at the Hilton Salt Lake City Center. Winners of the awards set the standard for sustainability in residential construction.

The conference features a wide range of educational sessions designed to meet the needs of relative newcomers and experienced green building professionals. Educational sessions will address new energy efficiency standards, marketing green products and homes, building high performance homes at an affordable price, and many other topics.

For more information, visit www.nahb.org/greenbuilding-conference.

Interesting Facts for March

March 1, 1932 - The 20-month-old son of aviation pioneer Charles A. Lindbergh was kidnapped from his home in Hopewell, New Jersey. The Lindberghs then paid a \$50,000 ransom. However, on May 12, the boy's body was found in a wooded area a few miles from the house.

March 6, 1836 - Fort Alamo fell to Mexican troops led by General Santa Anna. The Mexicans had begun the siege of the Texas fort on February 23rd, ending it with the killing of the last defender. "Remember the Alamo" became a rallying cry for Texans who went on to defeat Santa Anna in the Battle of San Jacinto in April.

March 10, 1862 - The first issue of U.S. government paper money occurred as \$5, \$10 and \$20 bills began circulation.

March 12, 1609 - The island of Bermuda was colonized by the British after a ship on its way to Virginia was wrecked on the reefs.

March 15, 44 B.C. - Julius Caesar was assassinated in the Senate chamber in Rome by Brutus and fellow conspirators. After first trying to defend himself against the murderous onslaught, Caesar saw Brutus with a knife and asked "Et tu, Brute?" (You too, Brutus?) Caesar then gave up the struggle and was stabbed to death.

March 17th - Celebrated as Saint Patrick's Day commemorating the patron saint of Ireland.

March 19, 2003 - The United States launched an attack against Iraq to topple dictator Saddam Hussein from power. The attack commenced with aerial strikes against military sites, followed the next day by an invasion of southern Iraq by U.S. and British ground troops. The troops made rapid progress northward and conquered the country's capital, Baghdad, just 21 days later, ending the rule of Saddam.

March 27, 1977 - The worst accident in the history of civil aviation occurred as two Boeing 747 jets collided on the ground in the Canary Islands, resulting in 570 deaths.

March 28, 1979 - Near Harrisburg, Pennsylvania, the Three Mile Island nuclear power plant accident occurred in which uranium in the reactor core overheated due to the failure of a cooling valve.

March 30, 1981 - Newly elected President Ronald Reagan was shot in the chest while walking toward his limousine in Washington, D.C., following a speech inside a hotel. The president was then rushed into surgery to remove a 22-caliber bullet from his left lung.

March 31, 1933 - The Civilian Conservation Corps, the CCC, was founded. Unemployed men and youths were organized into quasi-military formations and worked outdoors in national parks and forests.

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*Please note: Prices listed are for BCAOC members. Non-members will be charged an additional 20%.