

Building Contractors Association of Otero County

BCAOC

www.bcaoc.com • 575-437-2066



**OUR NEXT
MEMBERSHIP LUNCHEON MEETING
WILL BE ON
TUESDAY, NOVEMBER 16TH
AT 11:30 AT
19TH HOLE RESTAURANT...
COME JOIN US!**

**See Page 4 For Information on
This Month's Cover Home!**

Quote of the Month
"We judge ourselves by what
we feel capable of doing,
while others judge us by what
we have already done."
- Henry Wadsworth Longfellow

A Message from the Chief Executive Officer



Tami Sauerman

Hello BCAOC members,

The annual major fundraisers are now behind us and we are looking ahead to our BCAOC Christmas Party. Historically it's the time of year we install new officers and show appreciation for those whose contributions have been an asset to the Association. This is also an opportunity for all of us to get together and relax and just have a good time together, wind up the year and all the hard work on a positive note.

Other than the annual Christmas Party, the only other date we gather this year is the last scheduled luncheon meeting in November on Tuesday, the 16th. This is when we vote on those who have been nominated for the offices that are up for election: Secretary/Treasurer, Associate Vice-President, and President Elect. Please mark your calendar and attend this meeting. As in any other election, your vote matters!

I hope you like the addition of using our Builder Members homes for sale as our cover art for the newsletter. Last month Highlander Construction's home on Datura Drive in Mesa Village was featured, and this month it is Green Mountain Construction's town home on Sugar Bear Lane in Bear Park/Cloudcroft. I greatly enjoy going to the homes, touring and taking pictures and giving members another opportunity to showcase their workmanship and product. Builders, to continue to do this as

opposed to using generic web stock photos, please contact me to come out to your home for sale for an upcoming cover. There is no cost to you and all it takes is an email or phone call, the rest I handle on this end.

Thank you to everyone who helped make the 2010 Shrimp Boil a success; your time and effort was outstanding. It was the 23rd year for this event. All the comments and survey responses received so far are greatly appreciated. It helps us to have a true feel of your opinions and aids in planning for next year.

Soon I will be compiling new committee rosters for 2011. When deciding whether you would like to serve on a committee, first please think about your availability to attend a meeting or assist in an event. Most committees meet very little and for a specific event only such as the golf tournament, shrimp boil, builder/associate of the year, Christmas party or Showcase of Homes. The time involved and effort required is minimal, yet very important. A single individual or couple of individuals cannot shoulder the responsibility of planning and executing an event and have it yield the best result. There is much to be done, but divided by many, very achievable.

Most sincerely,
Tami Sauerman
Executive Officer, BCAOC

BCAOC 2010 Board Members and Officers

Executive Board of Directors:

President – Josh Rardin • President Elect – Jessica Beach
Associate VP – Rick McCracken • Secretary/Treasurer – Jeri Melton
Past President – Mark Bolin • Life Member – Mike Drunzer
Executive Officer – Tami Sauerman

Builder Members

Jim French, Gerald Matherly, Tommy Messer,
Allen Gorby, Harris Blankenship, Randy Rabon

Associate Members:

Beth Crabbe-Smith, Rudy Chanez,
Miles Ledgerwood, Phil Stevens, Lee Ann Bain

The Building Contractors Association of Otero County is a nonprofit voluntary trade association affiliated with the New Mexico Home Builders Association and the National Association of Home Builders. The association seeks to represent and serve the diversified needs of its members who consist of large, small volume and custom home builders, developers, and remodelers, as well as industry-related suppliers, subcontractors, & professionals.

As the voice of the housing industry in Otero County, the association's primary mission is to represent those involved in and served by the building industry in our region, and all those in pursuit of the American Dream.

This will be accomplished by spearheading a combined effort of all industry-related groups in addressing the quality of life in the community.

The Building Contractors Association of Otero County will work to achieve the following goals:

- ◆ Educate our membership, our industry and the public;
- ◆ Actively participate in legislative & regulatory affairs;
- ◆ Provide the forums that encourage quality construction and innovative products.

We responsibly serve our community by being the positive influence on the building industry.

A Message from the President



Josh Rardin

Hello BCAOC members,

NAHB's Housing Market Index (HMI), which measures builder confidence in the single-family market, rose in October. This was the first improvement registered by the HMI in five months, and returns the index to a level last seen in June of this year. In another positive development, single-family housing starts rose 4.4 percent in September to a 452,000 rate, the highest level since May. This indicates that the new-homes market is finally moving past the lull that occurred when the home buyer tax credit expired and economic growth stalled this summer.

A number of factors should help the housing market move forward in the coming months. Over the past couple of years, there has been pent-up demand – people have doubled up and moved in with family and friends during the recession. NAHB anticipates that low mortgage rates, stabilizing home values and these demographic trends should result in more households entering the housing market as the year progresses.

As household formation rates return to normal, the prospects for housing are much brighter. NAHB economists project that the industry will need to deliver 16 million homes over the next decade just to keep pace with demand.

One of the main industry challenges, and NAHB's top priority, is opening up the lines of credit for new housing production; and resolving problems with the appraisal process.

On June 30, Fannie Mae released new appraisal policies and guidelines that address many of NAHB's concerns. The new policy requires the lender to only use appraisers who have the appropriate knowledge and experience for an appraisal assignment -- including an understanding of the specific geographic market. Appraisers must consider a property's condition when choosing to use foreclosure sales or short sales as comps.

Other changes allow for authorized third parties, including builders, to provide additional information about the basis for a valuation of a newly built home. NAHB continues to work with all stakeholders involved in this issue to enact concrete reforms to ensure that appraisals accurately reflect true market values.

NAHB, NMHBA and the BCAOC are all keeping an eye on the top issues and working to keep you informed and for the betterment of our industry.

Respectfully,
Josh Rardin, BCAOC President, 2010

23RD ANNUAL SHRIMP BOIL HIGHLIGHTS

This year's Shrimp Boil held at Mesa Verde Ranch on Friday, October 8th was well attended by 133 people-builders, associates, and non-members who enjoyed the delicious food and lively entertainment. Also in attendance were Colonel Frank Keisel and his lovely wife Heike of the German Air Force Flying Training Center.

Shrimp Boil Committee Chairman Jim French and the 2010 committee, Rick McCracken, Tommy Messer, Josh Rardin, Jeri Melton, Beth Crabbe-Smith and Tami Sauerman, along with volunteers Robin French and employees of French Brothers, Incorporated worked

hard to provide you with a grand event.

The evening began at 6:00 pm at Mesa Verde Ranch. Attendees dined on large shrimp, tender pork, corn on the cob and potatoes. For dessert we had delicious fruit cobbler. We were serenaded by the music styling of Selmo who provided 3 ½ hours of entertainment for listening and dancing enjoyment.

The Ranch was the perfect venue for this event with plenty of room, facilities, and parking. Ranch employees lit some mood setting fires in pits that added to the ambiance and effect. The evening

went smoothly and wound up about 10:30 pm.

A special thank you to Randy Rabon, ranch foreman Brent Hill, and Mesa Verde Enterprises, Incorporated who generously opened up this beautiful ranch to the Association and worked hard to help make our annual fundraising event a success. They are truly community-minded and very supportive of the BCAOC.

Everyone had an opportunity to visit, dine, dance, drink, and catch up with old friends and neighbors, and is looking forward to the 2011 Shrimp Boil.

Pending Home Sales Continue to Improve

The Pending Home Sales Index (PHSI) by the National Association of Realtors® (NAR) indicated that contracts signed on existing homes gained 4.3% in August, following a 4.5% rise in July. This signals that the payback period associated with the expiration of the home buyer tax credit is now behind us.

The upturn in the PHSI was consistent across all regions except the Northeast, with solid growth in the South (6.7%) and West (6.4%) and a modest gain in the Midwest (2.1%). The Northeast declined 2.9%.

The PHSI is based on contracts signed, while existing home sales are based on closings. The NAR advises that existing home sales typically lag the PHSI by one to two months.

The latest data are "consistent with a gradual improvement in home sales in the coming months," according to Lawrence Yun, NAR chief economist, but the "pace of home sales recovery still depends more on job creation and the accompanying rise in consumer confidence."

At present, consumer confidence is glum, with both the Conference Board Consumer Confidence Index and the University of Michigan Consumer Sentiment index down in September. Despite a modest gain in August, the indexes has been trending noticeably downward since the middle of second quarter because of consumers' concerns about the economy and the weak job market.

With the economy and employment expected to improve in 2011 and 2012, NAHB expects consumer confidence to improve and housing demand to gather some positive momentum.

By the fourth quarter of 2012, NAHB anticipates that existing home sales will return to normal, pre-recession levels. The four-week moving average of applications for mortgages already has risen over the last six weeks for purchase-only conventional mortgages, and for five of the last six weeks for all purchase-only mortgages.

Overall Construction Spending Improves, But Residential Construction Spending Continues to Struggle

The Census Bureau reported that the Value of Construction Put in Place improved in August, rising 0.4% to \$811.8 billion from an upwardly revised \$808.6 billion in July. Despite the modest gain, construction spending was down 11.2% year-to-date from a year earlier.

The monthly increase was driven by a 2.5% rise to \$313.6 billion in public construction spending — which included strong gains in public residential construction (up 6.7%), commercial (up 8.2%), healthcare (up 5.1%) and road construction (up 5.0%). With funding from American Reinvestment and Recovery Act continuing to roll out, public construction spending should continue at a healthy pace in the near term.

Much of the increase in public construction spending was offset by a 0.9% decline in private construction spending — the fourth consecutive month it has fallen. At \$498.2 billion, this

spending was at its lowest level since January 1998.

Much of this decline was in private non-residential construction spending, which fell 1.4% to \$259.7 billion. Spending was down in the power (2.9%), commercial (2.8%), transportation (1.8%) and communication (1.8%) sectors.

Overall private residential construction spending fell 0.3% in August, with single-family construction spending slipping 4.2% to \$109.5 billion, just above its October 2009 level. This was expected, given the decline in single-family housing starts since the conclusion of the home buyer tax credit in April.

However, the rise in single-family housing starts in August signals that the payback from the home buyer tax credit may be drawing to an end, and we can expect to see the value of private single-family residential construction put in place to stabilize soon.

Private multifamily construction spending also fell sharply in August — down 11.4%. This more than offset the marginal increases in June (0.3%) and July (0.6%) and, at \$11.85 billion, is just above its February 1994 level.

With multifamily housing starts exhibiting a modest upward trend in recent months, the multifamily value put in place numbers should begin to move higher in the next few months.



On The Cover ~

21 Sugar Bear Lane, Bear Park, Cloudcroft
Green Mountain Construction, Inc.
Dan & Shelley Hughes

This 1361 sq ft new construction luxury townhome overlooks the golf course and is finely crafted with viga posts, ceiling and corbel details and custom pine doors. It also has radiant in slab heat with 4 zones, Pella wood windows, 2 electric fireplaces, tile flooring and 2 huge private covered decks look through forest to fairways. Split level, there are just 7-8 steps between levels. Kitchen features stainless appliances, under counter lighting, Kohler executive chef sink, and walk in pantry. The large master suite has whirlpool tub and double sinks. Single car garage.

COVER PHOTO: TAMI SAUERMAN



Visit our new property developments:



Experience desert living at its finest. Mesa Village is a rare master planned community.

New Mexico's answer to the American Dream. A unique 130-acre ranch neighborhood offering wide open spaces



Phone 575.443.1957

www.heritagegroupnewmexico.com



Ready Mixed Concrete
Asphalt • Sand • Gravel



Concrete Placement
House Pads • Driveways
Sidewalks

396 La Luz Gate Rd • Alamogordo • NM • 88310
(575) 437-2995 www.mesaverdeinc.com

Banking Services For All Your Needs Alamogordo • Tularosa • Cloudcroft

**Financing Dreams...
Building Relationships**

Supporting Otero County Since 1956.
We Have Your Loan, Whatever The Need May Be!
Talk To Us Today!



NATIONAL BANK
Your community bank since 1956

437-4880

www.fnbalamo.com





Lengthy EPA Questionnaires Sent to 3,000 Owners and Developers

Approximately 3,000 property owners and developers received questionnaires from EPA at the end of September in preparation for a new federal post-construction discharge permit, which is the next phase of regulating storm water runoff. Those who received the questionnaire are required by law to complete it — a process that the EPA estimates will take a little more than 60 hours on average. Respondents are required to provide detailed technical and financial information for their projects — including the project type and size, storm water management controls and associated cost. They must also provide information regarding their company's finances. In view of the significant burdens associated with completing the survey and any future additional storm water rulemaking, NAHB's Environmental Issues Committee members worked tirelessly with EPA to ensure the collection of useful data. NAHB also sub-

mitted comprehensive public comments to the agency that questioned the agency's legal authority and chided it for failing to provide sufficient time to complete the survey — approximately 60 days.

In response to our efforts, EPA dropped the most intrusive financial questions it had planned to ask and scaled back the detailed project information it was requesting to five projects instead of 10, thereby reducing the burden from 72 to 60 hours. Next month, EPA also plans to meet with a panel of developers, owners and municipal sewer authorities to assess the impact of its new rule on small businesses and small local governments. For more, please contact Ty Asfaw at 800-368-5242, x8124.

Post Construction Discharge Permit website address:
<http://cfpub.epa.gov/npdes/stormwater/rulemaking.cfm>

Three Young Students Benefit from the Eric Humble Scholarship Program

Several years ago Builders Trust of New Mexico's Board of Trustees implemented a scholarship program for the children of workers who, as a result of a work-related accident, died or became severely disabled. This program exemplifies one of the Core Values of Builders Trust, "Focusing on our injured workers ..."

This year there were three scholarship recipients, two from Albuquerque and one from Aztec. Each scholarship recipient received a check in the amount of \$1,000.00 for the 2010 -2011 school year. Pictured above on the right is Randy Akin, Builders Trust COO, making a presentation to scholarship recipient Michael A. Romero Jr. of Albuquerque. Michael is attending Central NM Community College and is pursuing an associate of arts degree in pre-management. Michael feels that with a degree in business, coupled with his strong determination, he can reach his goal of running his own business and achieve his own American dream.

The board recently renamed the scholarship program the "Eric Humble Scholarship Program" in honor of Eric Humble who passed away this past March. Eric served as the Field Safety Service Manager for Builders

Trust for many years and he was dedicated to safety in the work place and he promoted safety in the field whenever he had an opportunity. Eric also taught an untold number of safety classes on behalf of Builders Trust that benefited many of our Participants and their employees. His memory, and his unwavering commitment to construction industry safety, will live on in this valuable scholarship program.





In The Spotlight

MEMBER SPOTLIGHT - BUILDER ALAMO FRAMING PLUS CONSTRUCTION - BCAOC MEMBER - 5 YEARS

Robert Smith has been in construction for about 30 years, the last twelve of them in his own business, Alamo Framing Plus Construction. Robert was born in Mangum, Oklahoma and moved to Amarillo, Texas when he was a year old. From 1986 to 1991 he lived in Albuquerque, and ever since he has been in Alamogordo, which he calls home.

"I like doin' what I'm doin'" says Smith, "I've worked all these years treating people how I want to be treated and doin' what I say I'm goin' to do when I say I'm goin' to do it." Robert feels this is what has earned him the reputation he has and that word of mouth has gotten him 90% of his work.

His is yet another business the economy has affected with its many ups and downs. Despite the economy, however, Alamo Framing Plus Construction stays busy and has several residential projects in the works; additions, decks, and roofs to name a few.

Smith has the perfect formula for business, he says his work always has been and always will be quality, not quantity, "We do it right the first time".

FAST FIVE

1. What was your first job?
Farm work on grandparent's farm during the summer in Oklahoma, doing chores like taking care of the animals and driving the tractor from when I was 8 to 16 years old.
2. What was your worst job?
Hot tar roofing in Amarillo, Texas in the summer.
3. What is your favorite vacation spot?
I haven't found it yet!
4. What is your favorite quote?
"No good deed goes unpunished!"
5. What is one the one thing you know for sure? "What goes around usually comes back around."

MEMBER SPOTLIGHT - ASSOCIATE SHOWCASE CARPET & TILE – BCAOC MEMBER - 6-1/2 YEARS

Joel Mills was born in Alamogordo at Gerald Champion Hospital when it was on 9th Street, the location of the newly built OFCU, and has lived here all his life. Joel has been in the carpet and flooring business for thirty years and enjoys interacting with people.

Mills has certainly been blessed with a quick wit and sense of humor and his amiable nature makes for a pleasant experience for his customers. Longevity in business is a testament to his work ethic and his full-service company standing behind its customers backing the products they sell, and the installation.

Joel is proud of his reputation in the community and his store, which was remodeled and upgraded and offers many different products and types of flooring- carpet, tile and wood, plus window coverings.

The status of the housing market directly affects businesses like Joel's because he supplies his products to all types of customers, with approximately 35% being to contractors, 35% to individuals and 30% commercial.

Showcase Carpet & Tile currently has seen an upswing despite the economy, "Sales are up from this time last year" says Mills. Holloman AFB is yet another customer for this business and work there is ongoing.

FAST FIVE

1. What was your first job?
Delivering TVs and appliances for Uptown TV & Appliance when I was 14 years old.
2. What was your worst job?
Working at a local pizza joint.
3. What is favorite vacation spot?
Elephant Butte Lake
4. What is your favorite quote?
"The reward for work well done is the opportunity to do more." -Jonas Salk
5. What is the one thing you know for sure?
"Technology will lead the way."



For ALL your home service needs!

Home Service Contractors inc.

NM Lic. #88711

PERRY HISAW
Owner

FREE ESTIMATES

Plumbing • Heating/Cooling
Remodeling • Carpet Cleaning

820 Scenic Drive
Alamogordo, NM 88310
(575) 437-4790



Western Bank

Your Source for Construction Lending

500 9th Street
Alamogordo, New Mexico 88310
575 / 443-5000 Fax 575 / 437-0668



A. Javier Lerma
Vice President



MORRISON

PLUMBING | APPLIANCES | HARDWARE

406 Fairgrounds Rd.
Alamogordo, NM 88310

(575) 437-5620 • FAX (575)437-3958

CASA 'Y' TIERRA
TITLE

Work (575) 434-6770

Fax (575) 434-6772

2420 N. WHITE SANDS BLVD., ALAMOGORDO, NEW MEXICO 88310

Real Estate Update ~ September, 2010

Karen Krupovage, Owner/Qualifying Broker Affinity Real Estate LLC

Statistics for September, 2010

SOLD – Residential.....	57
SOLD – Commercial.....	3
SOLD – Land.....	12
Active – Residential.....	749
Active – Commercial.....	72
Active – Land.....	702
Under Contract – Residential.....	84
Under Contract – Commercial.....	1
Under Contract – Land.....	12



Karen Krupovage
OWNER/QUALIFYING BROKER
Cell 575-430-0323



TeamAffinity@qwestoffice.net • HomesAtAffinity.com

2904 N. White Sands Blvd., Suite B • Alamogordo, NM 88310
575-434-9700 • Toll Free 877-437-9700 • Fax 575-434-9705

MONTHLY COMPARISON	Properties SOLD	Total Value
September, 2010	72 Units	\$10,465,800
September, 2009	59 Units	\$11,638,979

(based on information from the Otero County Assoc of REALTORS®, Inc. Multiple Listing Service)



Federal Trade Commission Seeks Public Comment on Rules for “Green” Labeling – Citing concerns that consumers are confused over terms such as “environmentally friendly,” “eco-friendly,” “renewable energy,” “renewable materials,” and “carbon offset”, the FTC is proceeding to update its guidelines on what “green” claims might constitute false advertising. The FTC thinks many green terms are likely to suggest “that the product has specific and far-reaching environmental benefits. Very few products, if any, have all the attributes consumers seem to perceive from such claims, making these claims nearly impossible to substantiate.” According to the FTC, the guides help marketers avoid making environmental marketing claims that are unfair or deceptive.

The revised guides are online at <http://www.ftc.gov/os/fedreg/2010/october/101006greenguidesfrn.pdf>;

a summary of the proposed Guides is at: <http://www.ftc.gov/os/2010/10/101006greenguidesproposal.pdf>.

The FTC is accepting comments on the Guides until December 10. Interested parties can submit comments in paper form by following the instructions in the “Request for Comment” section of the Federal Register notice. Comments can be submitted electronically at: <https://ftcpublic.commentworks.com/ftc/revised-greenguides>.

‘09 Energy Code Stirring Up Confusion – NMHBA EVP & CEO Jack Milarch and CID General Construction Bureau Chief Fermin Aragon were presenters of a seminar on the new statewide Energy Code for builders and the public in Santa Fe. As Fermin went through some of the code

changes it became obvious there was a lot of contractor discomfort with the latitude for potential interpretations on some code sections, especially as it relates to the “triggers” for additional mandatory work on remodels.

Big items that came up were:

1. Who is required to complete the Thermal Bypass Inspection Checklist – State/municipal inspector or Builder/HERS rater? Will a third party verifier certification be acceptable?
2. Will mechanical code officials be requiring a duct blast test to prove the ducting complies with the code requirement for sealing? (“Sealed” ducting is a long-time requirement of our code.)
3. Government staff resources are being cut all over. If code officials can’t do more than inspect the 3 “Fs” (foundation, framing and final), which seems to be happening around NM, and upon “final” it is discovered that the windows, for instance, don’t meet the new energy code standards -- what will the code official do?
4. At what point will a remodel trigger the Section 406 (whole house under floor insulation, duct insulation, and set back thermostat) upgrades? Does the “addition or elimination” language regarding windows trigger mandatory whole-house weatherization? (See the September 17 Weekly Update discussion on Section 406.)

The answers to all of these questions could result in a big change in the cost of a project, and should be resolved before a job is quoted. We recommend that builders, remodelers and code officials in all jurisdictions meet to discuss these code sections before the July 1 mandatory effective date.

Innovative Product

Screens — When You Want Them

Marvin's new retractable screens install in new or existing casement or awning windows. The nearly undetectable screen fits into the frame and can be pulled out to glide across the window opening.

When sun is more important than fresh air, the screen can be retracted so that nothing gets in the way of the view, or the light. The screen frame can be painted or stained to match the window trim



HOT PRODUCT

Stain-Fighting, Eco-Friendly Carpet



50+ buyers are looking for low-maintenance living, and they don't want carpeting that might have to be replaced because a wine glass tipped or a grandchild dropped a mustard-laden hot dog. In this new

the revolutionary new fiber is made in part from corn sugar, in a process that saves the equivalent of a gallon of gas for every seven square feet of carpet, compared to a similar nylon carpet. (See Schooner Wharf style, above.) For more information, view the [company's website](#), where you can watch a demonstration of difficult stains coming right up, as well as a video of a rhinoceros wear-testing the product!

SmartStrand carpet, Mohawk has engineered its stain-repellent into the fibers themselves, so it's not a coating that can ever wear off.

For SmartStrand, the company promises lifetime stain resistance, lifetime anti-static, and 15-year soil resistance, texture retention, abrasive wear and fade resistance. Plus,

Workers' Compensation Excellence Since 1987

BUILDERS TRUST
OF NEW MEXICO®

AFFILIATED WITH NEW MEXICO HOME BUILDERS ASSOCIATION

CONTRACTORS BELONG HERE!

WWW.BUILDERSTRUST.COM Telephone: 1-800-640-3369

Serving the Residents of New Mexico Since 1960

E2
T.V.
& APPLIANCES

Sales & Service
Whirlpool, Maytag, Kitchenaid,
Frigidaire, Viking, Satellites,
Hitachi, Pioneer, RCA, Philips

1307 10th Street, Alamogordo, NM 88310 • (575) 437-2539

Christmas Party

Mark your calendars and save the date...

**2010 BCAOC CHRISTMAS PARTY and
INSTALLATION OF OFFICERS for 2011**

Please join us for our annual event!

Tickets remain at last year's cost of \$25.00 per person.

**THURSDAY, DECEMBER 16, 2010
19th Hole Restaurant, Desert Lakes Golf Course**

6:00 - 7:00 Social Hour • 7:00 - 8:00 Dinner

8:00 - 9:00 Installation of new Officers and Awards

9:00 - 12:00 Dance to Desert DJs!

Log in to DESERT DJs Online Music Request Page!

<http://www.desertdjs.djintelligence.com/request/bcaoc>

You can select up to 25 songs YOU want to hear and dance to!

Request page will be available until December 11th.

Attire for this event is casual/dressy.

The Latest In Lead

EPA Lead Program Compliance

- Contractors who have not completed a Lead Certified Renovator course must be enrolled in one scheduled before December 31, 2010. SFCC's Lead Certification Courses are approved for purposes of certification under section 402 of the Toxic Substances Control Act.
- EPA is now taking enforcement actions for violations of the RRP Rule's firm certification requirements. Firm application form and instructions, as well as a list of certified firms are posted at www.epa.gov/getleadsafe. If it has been over 30 days since you submitted your firm application form and appropriate fees to EPA and do not see your firm on the list, you should inquire about the status of your application at 1-800-424-5323.

Lead Program Information

- EPA has a new streamlined webpage for the Lead Certification Program at www.epa.gov/getleadsafe.
- EPA posts the newest information regarding the RRP Rule and answers to frequently asked questions at www.epa.gov/lead. The Lead Hotline Number 1-800-424-5323.
- **SFCC's Lead Certification Program has trained and certified 1,200 students!** The following is our most up-to-date schedule.

Santa Fe Community College Division of Workforce Development and Customized Training

Lead Certification Training Schedule as of October 28, 2010

NEW! November 5-Silver City: Lead Renovator, Initial

Registration and Information: Foxworth-Galbraith, Duke Dietz, 575-538-1362

November 9-Albuquerque: Lead Renovator, Initial

Registration and Information: Associated General Contractors of New Mexico, www.agc-nm.org or 505-842-1462

November 15-17-Santa Fe: Lead Based Paint Inspector

Course Number: LD704-01; CRN: 21527; Fee: \$375

Continuing Education Class, Category: Lead Certification

Location: SFCC Jemez 3

Registration and Information: 505-428-1270 or www.sfcc.edu

Prerequisite: High School Diploma or GED

Continued on page 13

A **Lead Based Paint Inspector** conducts surface-by-surface investigations to determine the presence of lead-based paint, in single family, multi-family, and child occupied facilities and provides a report explaining the results of the investigation. A Lead-Based Paint Inspector may also perform abatement clearance testing. This three-day course is accredited by the U.S. Environmental Protection Agency and includes lecture, hands-on exercises and a 50-question exam. Successful completion of this course will provide interim certification for 6 months while you complete your national certification requirements, which include application to the U.S. Environmental Protection Agency, payment of a fee, and passing the national exam.

November 18–19-Santa Fe: Lead Risk Assessor

Course Number: LD705-01; CRN: 21528; Fee: \$250

Continuing Education Class, Category: Lead Certification

Location: SFCC Jemez 3

Registration and Information: 505-428-1270 or www.sfcc.edu

Prerequisite: Successful completion of the Lead Based Paint Inspector Course

A Lead Risk Assessor is trained to conduct on-site investigations to determine the existence, nature, severity, and location of lead-based paint hazards in homes, schools and other structures, and provides written reports that explain the results of the investigation and options for reducing lead-based paint hazards. A Lead Risk Assessor may also perform abatement clearance testing. This two-day course is accredited by the U.S. Environmental Protection Agency. Participants will be introduced to a variety of investigation practices such as EBL (elevated blood lead) investigations, visual assessments and ongoing monitoring. There will be a 50-question exam at the end of the course. Successful completion of this course will provide interim certification for 6 months while you complete your national certification requirements, which include application to the U.S. Environmental Protection Agency, payment of a fee, passing the national exam and meeting one of the following requirements: bachelor's degree and one year of experience in a related field, or an associates degree and two years experience in a related field; or certification as an industrial hygienist, professional engineer, registered architect and/or certification in a related engineering/health/environmental field, or a high school diploma (or equivalent), and at least three years of experience in a related field.

November 15–19-Santa Fe: Lead Series

Course Number: LD706-01; CRN: 21529; Fee: \$600

Continuing Education Class, Category: Lead Certification

Location: SFCC Jemez 3

Registration and Information: 505-428-1270 or www.sfcc.edu

This course combines both Lead Based Paint Inspector and Lead Risk Assessor courses at a reduced price

Prerequisite: High School Diploma or GED

November 30- Las Cruces: Lead Renovator, Initial

Registration and Information: Building Industry Association of Southern New Mexico, www.biasnm.org, Phone: 575-526-6126

December 14-Albuquerque: Lead Renovator, Initial

Registration and Information: Apartment Association of New Mexico, www.aanm.org, Phone: 505-822-1114, Email: michelle@aanm.org.

NEW! December 28 Albuquerque: Lead Dust Sampling Technician, Initial

Registration and Information: Apartment Association of New Mexico, www.aanm.org, Phone: 505-822-1114, Email: michelle@aanm.org.

Membership Renewals

Builders:

- ◆ **FIRST AMERICAN BANK**
Roy Brady
- ◆ **CHARLES, GARLAND & HARRIS**
John Suekinos
- ◆ **PNM**
Mary Parra
- ◆ **PREMIER HEATING, AC & ROOFING, LLC**
Carlos Martinez
- ◆ **MGS REFRIGERATION**
Gary Stevens
- ◆ **FIRST NATIONAL BANK**
Pete Cook
- ◆ **RE/MAX OF ALAMOGORDO**
Beth Crabbe-Smith

Associates:

- ◆ **GENERAL HYDRONICS**
Shannan Wright
- ◆ **LARRY JOSSELYN CONSTRUCTION**
Larry Josselyn

Thanks for
Renewing Your BCAOC
Membership!

GML

General Membership Luncheon

November Meeting

Our next General Membership
Luncheon Meeting
will be on Tuesday, November 16th, 2010
at 11:30 AM at

**THE 19TH HOLE at the
DESERT LAKES GOLF COURSE...**

Come join us!

SPEAKER:

Mike Espiritu
Director of OCEDC

MENU:

Several Entrees to choose from
Cost: \$11.00 Per Person



You and BANK'34 can make "IT" possible because we make it easy to build, buy or refinance your home. Whatever your need, BANK'34 has home loan specialists and low rates that make it easy! CONVENTIONAL • VA • FHA
Call for complete details.



Lee Ann Bain



Heather Jones

Est. 1934

BANK'34

LET'S MAKE IT POSSIBLE

500 E. 10th Street in Alamogordo • 575.437.9334
www.bank34online.com



Interesting Facts for October

October 1, 1908 – Henry Ford's Model T, a "universal car" designed for the masses, went on sale for the first time.

October 2, 1968 – California's Redwood National Park was established. Redwoods are the tallest of all trees, growing up to 400 feet (120 meters) during a lifetime that can span 2,000 years.

October 3, 1863 – President Abraham Lincoln issued a proclamation designating the last Thursday in November as Thanksgiving Day.

October 7, 1985 – Palestinian terrorists seized the Italian passenger ship Achille Lauro carrying about 440 persons, threatening to blow it up if Israel did not free 50 Palestinian prisoners.

October 8, 1871 – The Great Fire of Chicago erupted. According to legend, it started when Mrs. O'Leary's cow kicked over a lantern in her barn on DeKoven Street. Over 300 persons were killed and 90,000 were left homeless as the fire leveled 3.5 square miles, destroying 17,450 buildings. Financial losses totaled over \$200 million.

October 11, 1939 – Albert Einstein warned President Franklin D. Roosevelt that his theories could lead to Nazi Germany's development of an atomic bomb. Einstein suggested the U.S. develop its own bomb. This resulted in the top secret "Manhattan Project."

October 13, 1775 – The United States Navy was born after the Second Continental Congress authorized the acquisition of a fleet of ships.

October 13, 1792 – The cornerstone of the White House was laid by George Washington.

October 14, 1912 – Former President Theodore Roosevelt was shot by a fanatic while campaigning in Milwaukee. Roosevelt was saved by his thick overcoat, a glasses case and a folded speech in his breast pocket, all of which slowed the bullet.

October 14, 1947 – U.S. Air Force Captain Chuck Yeager became the first man to break the sound barrier, flying in a rocket-powered research aircraft.

October 16, 1916 – The first birth control clinic in America was opened in Brooklyn, New York.

October 19, 1987 – "Black Monday" occurred on Wall Street as stocks plunged a record 508 points or 22.6 per cent,

October 24, 1929 – "Black Thursday" occurred in the New York Stock Exchange as nearly 13 million shares were sold in panic selling. Five days later "Black Tuesday" saw 16 million shares sold.

October 26, 1881 – The shoot-out at the O.K. Corral in Tombstone, Arizona, occurred between the feuding Clanton and Earp families.

October 28, 1919 – Prohibition began in the U.S. with the passage of the National Prohibition Act by Congress. Sales of drinks containing more than one half of one percent of alcohol became illegal.

October 28, 1886 – The Statue of Liberty was dedicated on Bedloe's Island in New York Harbor.

October 29, 1618 – British explorer Sir Walter Raleigh was executed in London for treason on orders from King James I.

October 29, 1929 – The stock market crashed as over 16 million shares were dumped amid tumbling prices. The Great Depression followed in America, lasting until the outbreak of World War II.

October 30, 1938 – The War of the Worlds radio broadcast panicked millions of Americans.

October 31, 1950 – Earl Lloyd became the first African American to play in a National Basketball Association (NBA) game.

HOT PRODUCTS



Grab Bars With an Edge

The Contempo style grab bar by JACLO doesn't look like an institutional grab bar. Fitted with an adjustable slider cradle to mount one of the company's handshowers — in this case, the sleek and modern handshower from the company's DIVA line — it produces an almost-edgy contemporary look for a seamless bathing environment.

The company's other fashion-forward grab bars and fittings are available in multiple configurations that will complement any tub, shower stall, toilet or vanity.

For more information, view the [JACLO](#) web site.



When Accessibility Is An Issue...

...and cost is a factor, Loew's offers a roll-in accessible shower surround that's perfect for independent living in a multifamily setting.

The "mobility shower" is easy to install. The integral seat holds up to 250 pounds, and the structurally reinforced acrylic surround walls support grab bars on all three sides, and have a 25-year warranty.

The handheld shower has an anti-scald feature, and is attached to a slider bar for adjustability.

For more information, visit the [company's web site](#).

the BCAOC can help you
BUILD
your business!

Make a One Year
Commitment and get a
25% DISCOUNT!
This is equivalent to
3 months of
FREE ADVERTISING!

Advertising space is now available for the upcoming issue of our BCAOC newsletter! Please give us a call for more information...
Jeri Melton at 430-8063,
or Tami Sauerman at 437-2066.

Business Card.....	\$25
Quarter Page.....	\$50
Third Page.....	\$75
Half Page.....	\$100
Full Page (Inside).....	\$175
Inside Cover.....	\$200
Back Cover.....	\$250

*Please note: Prices listed are for BCAOC members. Non-members will be charged an additional 20%.